

PRACTICE SUMMARY SHEET

CODE NUMBER MO356

GENERAL LOCATION South Kansas City Metro Area, MO (38 minutes to the “K”)

YEAR ESTABLISHED 1972? **YEARS OPERATED BY THIS DOCTOR** 33

YEARS OPERATED AT THIS LOCATION 29

SIZE OF SPACE 1325 sq. ft. **NUMBER OF OPERATORIES** Four

RENT \$1500 **UTILITIES** \$320

CONDITION OF THE EQUIPMENT Mostly Adec, well maintained

STAFF Three full time, one part time including two RDH

TOTAL FILES 6540 **PATIENTS IN RECALL** 948 **NEW PATIENTS/MO** 14
HYGIENE REVENUE \$145k est.

ACTIVE FILES 18 MONTHS 1600

FEES Average

AVAILABLE CASH AFTER ADJUSTMENTS \$120,000

SPECIALTIES REFERRED OUT Some oral surgery, Endo, Ortho, some Perio, implants

ASKING PRICE \$275,000

ESTIMATED ASSET ALLOCATION

Building and Land	N/A		
Equipment and Furnishings	\$ 65,000		
Instruments	\$ 5,000		
Supplies (Dental & Office)	\$ 10,000		ANNUAL COLLECTIONS
Leasehold Improvements	N/A	2013	\$430,233
Accounts Receivables	Not included	2014	\$416,934
Space Lease	N/A	2015	\$395,016
Intangibles, (records, goodwill, covenant, management contract)	\$195,000	Estimated	2016 \$
PRACTICE TOTAL	\$275,000		

COMMENTS This small to mid-sized practice has a long history in its hometown market. The practice is located in an attractive office park with easy access from a major route through the city and county. The equipment is eight to twenty years of age with virtually every significant piece being Adec. Digital radiography including panoramic is in place. Seller plans to pursue other non-dental business interests.

This information has been provided by the seller and is deemed reliable but has not been verified by ADS MidAmerica Dental Practice Sales and should be verified by the purchaser.