

# PRACTICE SUMMARY SHEET

CODE NUMBER    **KC351**

**GENERAL LOCATION**    **Kansas City, MO (North – Clay County)**

**YEAR ESTABLISHED**    **1986**                      **YEARS OPERATED BY THIS DOCTOR**    **27**

**YEARS OPERATED AT THIS LOCATION**    **29**

**SIZE OF SPACE**    **1850 sq. ft.**                      **NUMBER OF OPERATORIES**    **Five**

**RENT**    **\$4203**    **UTILITIES**    **\$750**

**CONDITION OF THE EQUIPMENT**                      **Older, well maintained, Digital**

**STAFF**    **Five including two RDH**

**TOTAL FILES**    **1500**                      **PATIENTS IN RECALL**    **769**                      **NEW PATIENTS/MO**    **6**  
**HYGIENE REVENUE**                      **38%**

**ACTIVE FILES 18 MONTHS**                      **1061**

**FEES**    **Above Average**

**AVAILABLE CASH AFTER ADJUSTMENTS**                      **\$289,891**

**SPECIALTIES REFERRED OUT**    **Oral surgery, implants, ortho, some endo**

**ASKING PRICE**                      **\$595,000.00**

**ESTIMATED ASSET ALLOCATION\***

Building and Land	N/A			
Equipment and Furnishings	\$ 92,000			
Instruments	\$ 9,000			
Supplies (Dental & Office)	\$ 19,000			
Leasehold Improvements	N/A			<b>ANNUAL COLLECTIONS</b>
Accounts Receivables	Not included		2014	\$816,216
Space Lease	N/A		2015	\$802,728
Intangibles, (records, goodwill, covenant, management contract)	\$475,000		2016	\$801,816
			Estimated	2017
<b>PRACTICE TOTAL</b>	<b>\$595,000</b>			<b>\$800,000</b>

**COMMENTS**

This information has been provided by the seller and is deemed reliable but has not been verified by ADS MidAmerica Dental Practice Sales and should be verified by the purchaser.

*\* Asset allocations are merely an estimate for discussion purposes and may be changed by the accountants, and are based on the summation of the assets method of analysis.*