

# PRACTICE SUMMARY SHEET

**CODE NUMBER**    MO356 1.2

**GENERAL LOCATION**    South Kansas City Metro Area, MO (38 minutes to the “K”)

**YEAR ESTABLISHED**    1972?                      **YEARS OPERATED BY THIS DOCTOR**    34

**YEARS OPERATED AT THIS LOCATION**    30

**SIZE OF SPACE**    1325 sq. ft.                      **# OPERATORIES**                      Four

**RENT**    \$1500    **UTILITIES**    \$320

**CONDITION OF THE EQUIPMENT**            Mostly Adec, well maintained

**STAFF**    Three full time, one part time including two RDH

**TOTAL FILES**    6540                      **PATIENTS IN RECALL**    948                      **NEW PATIENTS/MO**    14

**HYGIENE REVENUE**            \$145k est.

**ACTIVE FILES 18 MONTHS**                      1600

**FEES**    Average

**AVAILABLE CASH AFTER ADJUSTMENTS (EST)**    \$180,000

**SPECIALTIES REFERRED OUT**            Some oral surgery, Endo, Ortho, some Perio, implants

**ASKING PRICE**                      **\$200,000 NEW!**

### ESTIMATED ASSET ALLOCATION

Building and Land	N/A	
Equipment and Furnishings	\$ 50,000	
Instruments	\$ 5,000	
Supplies (Dental & Office)	\$ 5,000	<b>ANNUAL COLLECTIONS</b>
Leasehold Improvements	N/A	2013    \$430,233
Accounts Receivables	Not included	2014    \$416,934
Space Lease	N/A	2015    \$395,016
Intangibles, (records, goodwill, covenant, management contract)	\$140,000	2016    \$399,776
<b>PRACTICE TOTAL</b>	<b>\$200,000</b>	2017    \$425???

**COMMENTS**    This small to mid-sized practice has a long history in its hometown market. The practice is located in an attractive office park with easy access from a major route through the city and county. There is room in a vacant, attached space for expansion. The equipment is eight to twenty years of age with virtually every significant piece being Adec. Digital radiography including panoramic is in place. Seller plans to pursue other non-dental business interests.

This information has been provided by the seller and is deemed reliable but has not been verified by ADS MidAmerica Dental Practice Sales and should be verified by the purchaser.