

PRACTICE SUMMARY SHEET

CODE NUMBER **KC353**

GENERAL LOCATION **Leawood, KS**

YEAR ESTABLISHED **1968** **YEARS OPERATED BY THIS DOCTOR** **49**

YEARS OPERATED AT THIS LOCATION **39**

SIZE OF SPACE **1050 sq. ft.** **NUMBER OF OPERATORIES** **Three**

RENT **\$1900** **UTILITIES** **included**

CONDITION OF THE EQUIPMENT **Older, well maintained**

STAFF **Two including one RDH**

TOTAL FILES **2500** **PATIENTS IN RECALL** **700** **NEW PATIENTS/MO** **4**
HYGIENE REVENUE **\$**

ACTIVE FILES 18 MONTHS **850 est.**

FEES **Average**

AVAILABLE CASH AFTER ADJUSTMENTS **\$209,623**

SPECIALTIES REFERRED OUT **Dentures, Ortho, Some Endo, some Pedo**

ASKING PRICE **\$299,000**

ESTIMATED ASSET ALLOCATION*

Building and Land	N/A	
Equipment and Furnishings	\$ 44,000	
Instruments	\$ 8,000	
Supplies (Dental & Office)	\$ 14,000	ANNUAL COLLECTIONS
Leasehold Improvements	N/A	2015 \$510,285
Accounts Receivables	Not included	2016 \$479,921
Space Lease	N/A	2017 \$495,035
Intangibles, (records, goodwill, covenant, management contract)	\$233,000	Estimated 2018 \$
PRACTICE TOTAL	\$299,000	

COMMENTS This general practice has a long history in this well-known commercial area north of I-435 along the State Line corridor. The office has three operatories with the potential for another. A minor cosmetic update would be in order along with a technology upgrade. Seller desires retirement. Full financing should be available to qualified buyers.

This information has been provided by the seller and is deemed reliable but has not been verified by ADS MidAmerica Dental Practice Sales and should be verified by the purchaser.

** Asset allocations are merely an estimate for discussion purposes and may be changed by the accountants, and are based on the summation of the assets method of analysis.*