PRACTICE SUMMARY SHEET

CODE NUMBER KS 221

GENERAL LOCATION Lawrence, KS

YEAR ESTABLISHED 1999 **YEARS OPERATED BY THIS DOCTOR** 11

YEARS OPERATED AT THIS LOCATION 20

SIZE OF SPACE 2500 sq. ft. **NUMBER OF OPERATORIES** Four

RENT $4900 **UTILITIES** $600

CONDITION OF THE EQUIPMENT Mostly Adec, modern, well maintained

STAFF Three full time, three part time including three RDH

TOTAL FILES 8000 **PATIENTS IN RECALL** 966 **NEW PATIENTS/MO** 15

HYGIENE REVENUE 29%

ACTIVE FILES 18 MONTHS 1400

FEES Average

AVAILABLE CASH AFTER ADJUSTMENTS $215,734

SPECIALTIES REFERRED OUT Ortho, some pedo, some endo, some perio, oral surgery

ASKING PRICE $497,000

ESTIMATED ASSET ALLOCATION*

Building and Land	N/A
Equipment and Furnishings	$ 130,000
Instruments	$ 12,000
Supplies (Dental & Office)	$ 16,000
Leasehold Improvements	N/A
Accounts Receivables	Not included
Space Lease	N/A
Intangibles, (records, goodwill, covenant, management contract)	$ 339,000
PRACTICE TOTAL	$ 497,000

ANNUAL COLLECTIONS

	2015	$773,021
	2016	$712,906
	2017	$701,251
Estimated	2018	$ TBD

COMMENTS Newly remodeled four operatory general practice in one of the most popular Midwest cities. The practice is located just off one of the main east west routes thru the city in an attractive professional building. Seller desires retirement from chairside dentistry. Full Financing plus operating capital should be available to qualified buyers.

This information has been provided by the seller and is deemed reliable but has not been verified by ADS MidAmerica Dental Practice Sales and should be verified by the purchaser.

** Asset allocations are merely an estimate for discussion purposes and may be changed by the accountants, and are based on the summation of the assets method of analysis.*