

# PRACTICE SUMMARY SHEET

CODE NUMBER MO356

GENERAL LOCATION South Kansas City Metro Area, MO

YEAR ESTABLISHED 1972? YEARS OPERATED BY THIS DOCTOR 34

YEARS OPERATED AT THIS LOCATION 30

SIZE OF SPACE 1325 sq. ft. # OPERATORIES Four

RENT \$1500 UTILITIES \$320

CONDITION OF THE EQUIPMENT Mostly Adec, well maintained

STAFF Three full time, two part time including three RDH

TOTAL FILES 6540 PATIENTS IN RECALL 948 NEW PATIENTS/MO 10  
HYGIENE REVENUE \$175,000

ACTIVE FILES 18 MONTHS 1600

FEES Average

AVAILABLE CASH AFTER ADJUSTMENTS (EST) \$220,000

SPECIALTIES REFERRED OUT Some oral surgery, Endo, Ortho, some Perio, implants

ASKING PRICE \$295,00

## ESTIMATED ASSET ALLOCATION

Building and Land N/A

Equipment and Furnishings \$ 50,000

Instruments \$ 5,000

Supplies (Dental & Office) \$ 5,000

Leasehold Improvements N/A

Accounts Receivables Not included

Space Lease N/A

Intangibles, (records, goodwill, \$235,000

covenant, management contract)

## ANNUAL COLLECTIONS

2015 \$395,016

2016 \$405,414

2017 \$435,812

2018 \$ 525,000  
est

**PRACTICE TOTAL** \$295,000

**COMMENTS** This mid-sized practice has a long history in its hometown market. The practice is located in an attractive office park with easy access from a major route through the city and county. The equipment is eight to twenty years of age with virtually every significant piece being Adec. Digital radiography including panoramic is in place. Improved 2018 revenues now on pace for collections of \$525,000. Seller plans to retire and pursue other non-dental business interests.

This information has been provided by the seller and is deemed reliable but has not been verified by ADS MidAmerica Dental Practice Sales and should be verified by the purchaser.