

# PRACTICE SUMMARY SHEET

CODE NUMBER    **KC356**

**GENERAL LOCATION**    **North Kansas City, MO**

**YEAR ESTABLISHED**    **1977**                      **YEARS OPERATED BY THIS DOCTOR**    **41**

**YEARS OPERATED AT THIS LOCATION**    **41**

**SIZE OF SPACE**    **2500 sq. ft.**                      **NUMBER OF OPERATORIES**    **Five**

**RENT**    **\$6300**    **UTILITIES**    **\$1,130**

**CONDITION OF THE EQUIPMENT**                      **Older, functional**

**STAFF**    **Three full time, one part time including two RDH**

**TOTAL FILES**    **7400**                      **PATIENTS IN RECALL**    **1100**                      **NEW PATIENTS/MO**    **8**  
**HYGIENE REVENUE**    **\$**

**ACTIVE FILES 18 MONTHS**                      **1500**

**FEES**    **Above average**

**AVAILABLE CASH AFTER ADJUSTMENTS**                      **\$239,754**

**SPECIALTIES REFERRED OUT**                      **Oral surgery, implants, some perio, ortho**

**ASKING PRICE**                      **\$425,000**

**ESTIMATED ASSET ALLOCATION\***

|   |                  |                   |                           |
|---|------------------|-------------------|---------------------------|
| Building and Land   | N/A              |                   |                           |
| Equipment and Furnishings                                       | \$ 66,000        |                   |                           |
| Instruments   | \$ 7,500         |                   |                           |
| Supplies (Dental & Office)                                      | \$ 14,500        |                   | <b>ANNUAL COLLECTIONS</b> |
| Leasehold Improvements  | N/A              | 2015              | \$745,129                 |
| Accounts Receivables  | Not included     | 2016              | \$721,281                 |
| Space Lease   | N/A              | 2017              | \$669,536                 |
| Intangibles, (records, goodwill, covenant, management contract) | \$337,000        | Estimated    2018 | \$640,000                 |
| <b>PRACTICE TOTAL</b>   | <b>\$425,000</b> |                   |                           |

**COMMENTS**

This information has been provided by the seller and is deemed reliable but has not been verified by ADS MidAmerica Dental Practice Sales and should be verified by the purchaser.

*\* Asset allocations are merely an estimate for discussion purposes and may be changed by the accountants, and are based on the summation of the assets method of analysis.*