

# PRACTICE SUMMARY SHEET

CODE NUMBER KS224

GENERAL LOCATION Manhattan, KS

YEAR ESTABLISHED 1996 YEARS OPERATED BY THIS DOCTOR 22

YEARS OPERATED AT THIS LOCATION 22

SIZE OF SPACE 1099 sq. ft. NUMBER OF OPERATORIES Three

RENT \$2300 UTILITIES \$268

CONDITION OF THE EQUIPMENT Older, well maintained

STAFF Three full time

TOTAL FILES 1818 PATIENTS IN RECALL 1000 NEW PATIENTS/MO 10  
HYGIENE REVENUE \$

ACTIVE FILES 18 MONTHS 1715

FEES Below average

AVAILABLE CASH AFTER ADJUSTMENTS \$240,00

SPECIALTIES REFERRED OUT Some endo, perio, ortho, oral surgery, some pedo

ASKING PRICE \$340,000

## ESTIMATED ASSET ALLOCATION\*

Building and Land	N/A		
Equipment and Furnishings	\$ 61,000		
Instruments	\$ 7,000		
Supplies (Dental & Office)	\$ 15,000		
Leasehold Improvements	N/A	2015	\$517,657
Accounts Receivables	Not included	2016	\$544,635
Space Lease	N/A	2017	\$517,788
Intangibles, (records, goodwill, covenant, management contract)	\$257,000	Estimated	2018 \$550,000
<b>PRACTICE TOTAL</b>	<b>\$340,000</b>		

**COMMENTS:** The practice is located in a Commercial/Retail center along two well-known traffic routes. The office has three operatories in approximately 1100 square feet and the practice has had above average net income and good revenues for this market over a long period of time. The seller reports that there are approximately 1700 active patients of the practice. Hygiene and Diagnostic procedures make up a large percentage of the total practice revenue.

This information has been provided by the seller and is deemed reliable but has not been verified by ADS MidAmerica Dental Practice Sales and should be verified by the purchaser.

*\* Asset allocations are merely an estimate for discussion purposes and may be changed by the accountants, and are based on the summation of the assets method of analysis.*