

# PRACTICE SUMMARY SHEET

CODE NUMBER    **KC361**

**GENERAL LOCATION**    Lee's Summit, MO

**YEAR ESTABLISHED**    1976                      **YEARS OPERATED BY THIS DOCTOR**    42

**YEARS OPERATED AT THIS LOCATION**    22

**SIZE OF SPACE**    1392 sq. ft.                      **NUMBER OF OPERATORIES**    Four

**RENT**    \$2700                                      **UTILITIES**    \$250

**CONDITION OF THE EQUIPMENT**            Good, functional

**STAFF**    Three full time, one part time including two RDH

**TOTAL FILES**    2810                      **PATIENTS IN RECALL**    800                      **NEW PATIENTS/MO**    12  
**HYGIENE REVENUE**    \$121,520\*

**ACTIVE FILES 18 MONTHS**                      1638                      \* Production  
**FEES**    Average

**AVAILABLE CASH AFTER ADJUSTMENTS**                      0

**SPECIALTIES REFERRED OUT**            Some endo, some perio surgery, implants, some oral surgery, ortho

**ASKING PRICE**                      \$150,000

**ESTIMATED ASSET ALLOCATION\***

Building and Land	N/A		
Equipment and Furnishings	\$ 40,000		
Instruments	\$ 5,000		
Supplies (Dental & Office)	\$ 5,000		<b>ANNUAL COLLECTIONS</b>
Leasehold Improvements	N/A	2016	\$406,698
Accounts Receivables	Not included	2017	\$338,413
Space Lease	N/A	2018	\$313,820
Intangibles, (records, goodwill, covenant, management contract)	\$100,000	Estimated    2019	\$
<b>PRACTICE TOTAL</b>	<b>\$150,000</b>		

**COMMENTS**    While this practice could be purchased and operated in place, we believe it would be a great way to bolster the patient base of an existing practice in its geographic area. The seller has a long term presence in the market. There is equipment in the office that would make for a cost effective expansion or upgrade. Seller desires retirement sooner rather than later. Current month to month lease would allow a flexible transition plan.

This information has been provided by the seller and is deemed reliable but has not been verified by ADS MidAmerica Dental Practice Sales and should be verified by the purchaser.

\* Asset allocations are merely an estimate for discussion purposes and may be changed by the accountants, and are based on the summation of the assets method of analysis.