PRACTICE SUMMARY SHEET

CODE NUMBER NE420

GENERAL LOCATION Midwest, Great Plains, USA

YEAR ESTABLISHED 1996 **YEARS OPERATED BY THIS DOCTOR** 15

YEARS OPERATED AT THIS LOCATION 10

SIZE OF SPACE 2200 sq. ft. **NUMBER OF OPERATORIES** Four

RENT $3000 **UTILITIES** Est. $500/mo

CONDITION OF THE EQUIPMENT Good

STAFF Three full time, one part time RDH, one lab tech

TOTAL FILES 1970 **PATIENTS IN RECALL** 70 **NEW PATIENTS/MO** 21

HYGIENE REVENUE $ N/A

ACTIVE FILES 18 MONTHS 1434

FEES Average, Fee for Service only, no assignment

AVAILABLE CASH AFTER ADJs. **$223,00**

SPECIALTIES REFERRED OUT Some endo, some surgery, some extractions

ASKING PRICE $495,000

ESTIMATED ASSET ALLOCATION*

Building and Land	N/A
Equipment and Furnishings	$ 154,000
Instruments	$ 7,500
Supplies (Dental & Office)	$ 2,500
Leasehold Improvements	N/A
Accounts Receivables	Not included
Space Lease	N/A
Intangibles, (records, goodwill, covenant, management contract)	$ 332,000
PRACTICE TOTAL	$ 495,000

ANNUAL COLLECTIONS

	2016	$865,202
	2017	$785,129
	2018	$771,345
	2019	$762,728
Estimated	2020	$725,000

COMMENTS This practice is owned and operated by one of the true experts in TMD, Dental Sleep Medicine and Craniofacial Pain diagnosis and treatment. The practice specializes in these disorders and does very little traditional dentistry. This is a referral practice with 90% of patients being referred by non-dental professionals. The seller will stay after the closing to train the new owner and ensure continuity of care for its very special patient base.

The practice is located in an upscale, family friendly Midwestern college town that has plenty of educational, social and cultural opportunities.

This information has been provided by the seller and is deemed reliable but has not been verified by ADS MidAmerica Dental Practice Sales and should be verified by the purchaser.

** Asset allocations are merely an estimate for discussion purposes and may be changed by the accountants, and are based on the summation of the assets method of analysis.*