

IDS works hard to find ways to help established dental practices keep more of their profit by offering services such as custom negotiations with insurance companies to secure higher fees, credentialing, and office support.

HOW IT WORKS ::

We begin by providing you with a free complete analysis of your insurance contracts and network participation. By understanding how your profit is tied to each insurance company we can provide a clear image of how negotiations can boost profit. If negotiations will not benefit your practice we will be up-front with you and advise you of any other options to increase your profits.

Secondly, we compute all the data we gather from your last EOY reports into a system that allows us to create an easy to understand snapshot of current status and compare it to the new fees to accurately show your projected annual savings.

Lastly, our company will pursue custom negotiations with PPOs when possible for higher fees. We will negotiate up to five PPOs on your behalf. These negotiations are focused mainly on the fees that are most important to your practice. We will also evaluate your network participation and work through the pyramiding of third party companies to ensure you get the best fees possible.

AVAILABLE SERVICES ::

- Analysis of current contracts and participation
- Custom PPO negotiations
- Credentialing services
- Practice Management Training
- EFT/ERA Enrollment
- Continued support for your practice after the initial contact

BOTTOM LINE ::

Offices we have provided our services to have seen a significant return on their investment, often times saving tens of thousands of dollars in hard earned revenue. You work hard for your money and in an ever-changing insurance environment, we are here to not only help you through it, but to help you keep more of your profit.

LET US NEGOTIATE FOR YOU!