

PRACTICE SUMMARY SHEET

CODE NUMBER **KC363**

GENERAL LOCATION **Olathe, Kansas**

YEAR ESTABLISHED **1975** **YEARS OPERATED BY THIS DOCTOR** **20**

YEARS OPERATED AT THIS LOCATION **20**

SIZE OF SPACE **2831** **NUMBER OF OPERATORIES** **Three + two**

RENT **\$3500** **UTILITIES** **Included**

CONDITION OF THE EQUIPMENT **Fair, functional**

STAFF **Four full time including two RDH**

TOTAL FILES **9996** **PATIENTS IN RECALL** **1215** **NEW PATIENTS/MO** **7**
HYGIENE REVENUE **\$**

ACTIVE FILES 18 MONTHS **1710**

FEES **Average**

AVAILABLE CASH AFTER ADJUSTMENTS **\$123,099**

SPECIALTIES REFERRED OUT **Endo, perio, ortho, oral surgey**

ASKING PRICE **\$310,000**

ESTIMATED ASSET ALLOCATION*

Building and Land	N/A		
Equipment and Furnishings	\$ 96,000		
Instruments	\$ 6,000		
Supplies (Dental & Office)	\$ 9,000		ANNUAL COLLECTIONS
Leasehold Improvements	N/A	2016	\$534,423
Accounts Receivables	Not included	2017	\$514,177
Space Lease	N/A	2018	\$462,949
Intangibles, (records, goodwill, covenant, management contract)	\$199,000	Estimated 2019	\$480,000
PRACTICE TOTAL	\$310,000		

COMMENTS This long-term practice is located in a professional building complex along a well-known route through Johnson County, Kansas. The office is clean and functional but needs some cosmetic and equipment updating. The lease is set to expire this spring so the new buyer will be free to negotiate new terms with the landlord.

This information has been provided by the seller and is deemed reliable but has not been verified by ADS MidAmerica Dental Practice Sales and should be verified by the purchaser.

** Asset allocations are merely an estimate for discussion purposes and may be changed by the accountants, and are based on the summation of the assets method of analysis.*