

PRACTICE SUMMARY SHEET

CODE NUMBER **MO368**

GENERAL LOCATION Southeast Kansas City Metro Area

YEAR ESTABLISHED 1976 **YEARS OPERATED BY THIS DOCTOR** 42

YEARS OPERATED AT THIS LOCATION 14

SIZE OF SPACE 3376 sq. ft. **NUMBER OF OPERATORIES** Six

RENT \$6200 **UTILITIES** \$550

CONDITION OF THE EQUIPMENT Good, older but functional and well maintained

STAFF Three full time employees & two part time RDH

TOTAL FILES 4096 **PATIENTS IN RECALL** 668 **NEW PATIENTS/MO** 16
HYGIENE REVENUE \$175,000*

ACTIVE FILES 18 MONTHS 1634

FEES Average

AVAILABLE CASH AFTER ADJUSTMENTS \$243,095

SPECIALTIES REFERRED OUT Endo, oral surgery, perio, ortho, implants

ASKING PRICE \$425,000

ESTIMATED ASSET ALLOCATION*

Building and Land	TBD		
Equipment and Furnishings	\$ 61,000		
Instruments	\$ 8,000		
Supplies (Dental & Office)	\$ 12,000		ANNUAL COLLECTIONS
Leasehold Improvements	N/A	2017	\$688,117
Accounts Receivables	Not included	2018	\$607,954
Space Lease	N/A	2019	\$581,208
Intangibles, (records, goodwill, covenant, management contract)	\$344,000	Estimated 2020	\$TBD
PRACTICE TOTAL	\$425,000		

COMMENTS This high curb appeal office is located in an attractive professional building approximately one hour from downtown Kansas City. The Seller's interest in the real estate is available but not included in the "Practice Total". Please refer to code MO368 for further information. *Hygiene revenue approximately 30% of total collections.

This information has been provided by the seller and is deemed reliable but has not been verified by ADS MidAmerica Dental Practice Sales and should be verified by the purchaser.

** Asset allocations are merely an estimate for discussion purposes and may be changed by the accountants, and are based on the summation of the assets method of analysis.*