

PRACTICE SUMMARY SHEET

CODE NUMBER MW420

GENERAL LOCATION Midwest, Great Plains, USA

YEAR ESTABLISHED 1996 YEARS OPERATED BY THIS DOCTOR 15

YEARS OPERATED AT THIS LOCATION 10

SIZE OF SPACE 2200 sq. ft. NUMBER OF OPERATORIES Four

RENT \$3000 UTILITIES Est. \$500/mo

CONDITION OF THE EQUIPMENT Good

STAFF Three full time, one part time RDH, one lab tech

TOTAL FILES 1970 PATIENTS IN RECALL 70 NEW PATIENTS/MO 21
HYGIENE REVENUE \$ N/A

ACTIVE FILES 18 MONTHS 1434

FEES Average, Fee for Service only, no assignment

AVAILABLE CASH AFTER ADJs. \$223,00

SPECIALTIES REFERRED OUT Some endo, some surgery, some extractions

ASKING PRICE \$495,000

ESTIMATED ASSET ALLOCATION*

Building and Land	N/A		
Equipment and Furnishings	\$ 154,000		
Instruments	\$ 7,500		
Supplies (Dental & Office)	\$ 2,500		
Leasehold Improvements	N/A		
Accounts Receivables	Not included		
Space Lease	N/A		
Intangibles, (records, goodwill, covenant, management contract)	\$ 332,000		
		Estimated	
PRACTICE TOTAL	\$ 495,000		

		ANNUAL COLLECTIONS	
		2016	\$865,202
		2017	\$785,129
		2018	\$771,345
		2019	\$762,728
		2020	\$725,000

COMMENTS This practice is owned and operated by one of the true experts in TMD, Dental Sleep Medicine and Craniofacial Pain diagnosis and treatment. The practice specializes in these disorders and does very little traditional dentistry. This is a referral practice with 90% of patients being referred dental professionals. The seller will stay after the closing to train the new owner and ensure continuity of care for its very special patient base.

The practice is located in an upscale, family friendly Midwestern college town that has plenty of educational, social and cultural opportunities.

This information has been provided by the seller and is deemed reliable but has not been verified by ADS MidAmerica Dental Practice Sales and should be verified by the purchaser.

** Asset allocations are merely an estimate for discussion purposes and may be changed by the accountants, and are based on the summation of the assets method of analysis.*