

# PRACTICE SUMMARY SHEET

CODE NUMBER    **MO371**

**GENERAL LOCATION**    **North Central Missouri**

**YEAR ESTABLISHED**    **1984**                      **YEARS OPERATED BY THIS DOCTOR**    **37**

**YEARS OPERATED AT THIS LOCATION**    **74**

**SIZE OF SPACE**    **1260 sq. ft.**                      **NUMBER OF OPERATORIES**    **Four**

**RENT**    **\$500**    **UTILITIES**    **\$825**

**CONDITION OF THE EQUIPMENT**            **Very good, well maintained**

**STAFF**    **Three full time, four part time RDH**

**TOTAL FILES**    **7046**                      **PATIENTS IN RECALL**    **1151**            **NEW PATIENTS/MO**    **8**  
**HYGIENE REVENUE**                      **\$132,139**

**ACTIVE FILES 18 MONTHS**                      **1629**

**FEES**    **Slightly below average**

**AVAILABLE CASH AFTER ADJUSTMENTS**                      **\$261,891**

**SPECIALTIES REFERRED OUT**            **Endo, Prosthetics, ortho, implants, oral surgery, TMJ, some pedo, some perio**

**ASKING PRICE**                      **\$525,000**

**ESTIMATED ASSET ALLOCATION\***

Building and Land	N/A		
Equipment and Furnishings	\$118,800		
Instruments	\$ 7,500		
Supplies (Dental & Office)	\$		<b>ANNUAL COLLECTIONS</b>
Leasehold Improvements	N/A	2018	\$650,545
Accounts Receivables	Not included	2019	\$766,725
Space Lease	N/A	2020	\$687,532
Intangibles, (records, goodwill, covenant, management contract)	\$398,700	Estimated    2021	\$725,000
<b>PRACTICE TOTAL</b>	<b>\$525,000</b>		

**COMMENTS**    A classic small-town practice that has averaged \$750k in collections, takes virtually no PPO's and has very little competition. The office is extremely well cared for and a new doc could step right in without having to make any major investments in the facility. This is an easy commute from Columbia.

This information has been provided by the seller and is deemed reliable but has not been verified by ADS MidAmerica Dental Practice Sales and should be verified by the purchaser.

*\* Asset allocations are merely an estimate for discussion purposes and may be changed by the accountants, and are based on the summation of the assets method of analysis.*